Credit Guide

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We will at all times and in all instances whilst we engage in the provision of credit services, observe the principles and accept the obligations of responsible lending. The primary objective of this policy is to ensure that the credit services provided to you are "not unsuitable" to your requirements and objectives and that you are able to meet the repayments.

Our responsible manager will, and in complying with requirements in acting fairly and honestly under the National Credit Protection Act 2009(Cth):

- receive your application and check that it is complete;
- check and verify your employment and earnings details;
- check and verify your residential status street address, length of occupancy, rental or purchasing; marital status; partner's income; disposable income after fixed commitments of all types;
- make a decision on the merits of your application and the viability of the loan from our business perspective;
 and
- advise you in writing of the decision to grant the credit contract.

Where a loan is considered unsuitable for you, this will be as a result of the investigation conducted by our responsible manager revealing that the credit service that is being sought does not meet your requirements or objectives, or that you would be unable to make the repayments at all or without placing yourself into substantial hardship. The application will then be denied.

We will ensure that all successful applicants are aware of the existence of our Internal Disputes Resolution (IDR) and External Dispute Resolution (EDR) processes that are operated by us.

Regular monitoring will be undertaken of the performance of the repayments associated with the credit contract and arrears or consistently late payment patterns will be discussed with you when and if it is deemed appropriate to do so.

Recognition of a ReferraL

Autoflex Leasing Australasia Pty Ltd will recognise any customer referrals made on your behalf to our business. In recognition, the business will approve a 4-week payment free period for your loyalty. Your credit contract will resume after these 4-weeks, and payments will be required in accordance with your contractual repayment obligations under this agreement.

Your rights and your credit assessment

We are only required by law to provide you with a copy of your credit assessment if you are successful in having the credit contract approved by us. A copy of your assessment is only required to be retained by us for a period of 7 years from the day the credit contract is entered into. You will not be charged for a copy of your credit assessment. You will be provided with a copy of your credit assessment before entering into the contract if your request is made before this time; within 7 business days if your request is made within 2 years of the contract being entered into; within 21 business day for any request made more than 2 years after the contract is entered into.

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RESOLVING DISPUTES - INTERNAL DISPUTE RESOLUTION PROCEDURES

1. Guiding Principles

The parties to any dispute, and where applicable their representatives must genuinely attempt to resolve the dispute through the processes set out below and should ensure that final resolution to the dispute is achieved and recorded in writing as quickly as possible but certainly within 30 days from the date of lodgement of the dispute (or within 21 days if it is a credit related dispute involving default notices, hardship notices or a request to postpone enforcement proceedings).

The establishment of our IDR process delivers several benefits to the business amongst these are the following:

- the opportunity to resolve complaints or disputes quickly and directly.
- the ability to identify and address recurring or systemic problems (which can then lead to product or service improvements).
- the capacity to provide solutions to problems rather than have remedies imposed by an external body; and
- the chance to improve levels of customer confidence and satisfaction.

Wherever possible, we should resolve disputes as quickly as possible using our IDR process directly with you as this.

- prevents complaints or disputed from becoming entrenched.
- preserves customer relationships.
- is often the most efficient and cost-effective way for an organisation to deal with complaints or disputes; and
- may improve customer satisfaction.

The existence of our IDR process will be displayed on all brochures and advertising material concerning the provision of credit services.

2. Definition of Dispute

A dispute shall be characterised as "an expression of dissatisfaction, made to an organisation relating to its products or services, or the complaints handling process itself, where a response or resolution is explicitly or implicitly expected."

3. Advice of Dispute Resolution Process

For the purposes of compliance with this procedure, we must provide to you information in plain English setting out detail of the existence of our IDR process and where the dispute has the potential to escalate, then the process of referring the dispute to the EDR Service Provider, being the Australian Financial Complaints Authority Limited (AFCA).

4. Lodgement and Receipt of notification of a Dispute

All disputes are to be lodged with our front office staff and may be in any of the following forms:

- in writing;
- via e-mail;
- in person; and
- by telephone.

All disputes should specify the following details:

- your postal address;
- your email address;
- your phone number.

You shall be given a document in plain English as set out in clause 3 of this procedure in person or by post or return e-mail.

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5. Detail to be included in the Internal Dispute Resolution Process

5.1. All contents of our IDR process must take into account the size and scale of our business, the range and types of financial products on offer, the nature and demographic of the client base and the potential for disputation as a direct result of our operation of the business.

5.2. **Commitment**

To demonstrate our commitment to our IDR process we must ensure that all staff and where applicable representatives are fully aware of our IDR process and are provided a copy of this document and all disputes that are notified by clients are addressed to our IDR process as the method.

All staff including the directors will undertake adequate training to ensure that our IDR process is understood, and we will allocate sufficient resources, financial and human, to ensure that our IDR process is recognised as the only mechanism used to deal with disputes.

Management and reporting systems will be implemented by us to ensure timely and effective complaints and dispute handling and monitoring.

5.3. **Resourcing**

To ensure adequate resourcing of our IDR process the directors appoint Peter Rodger to be the responsible executive officer. We will ensure that systems are in place to hold information relevant to any and all disputes that are notified.

Sufficient financial resources are allocated to deal with the costs of our IDR process including any settlement that may result as a settlement of a dispute.

5.4. **Collection of Information**

We will ensure that a system is developed to handle the secure storage of all information collected related to any and all disputes. The system will specify the steps for identifying, gathering, maintaining, storing and disposing of records associated with a dispute separately and distinctly. All files will be backed up and stored safely in case of the need to produce the file to the Australian Securities and Investments Commission (ASIC) or as required to be produced by law.

5.5. Analysis and Evaluation of Disputes

Any and all disputes will be classified and analysed to identify systemic recurring and single incident problems and trends, and we will use this information to assist in eliminating underlying causation of disputes. This work will assist in identifying by category the types of disputes, the type of disputant, subject and outcome of a dispute and the timeliness of our response.

6. Process

- (i) Immediately after a dispute is lodged with us, an acknowledgement will be generated and given to you along with the information concerning our IDR and EDR processes.
- (ii) Notification of the dispute will be passed on to our responsible executive officer.
- (iii) All relevant information will be gathered and collated by us and an initial meeting with you arranged with a view to resolve the dispute within 5 business days.
- (iv) Unless there are exceptional circumstances, we will complete the investigation of your complaint within 30 days of receiving it (or within 21 days if it is a credit related dispute involving default notices, hardship notices or a request to postpone enforcement proceedings). Where an investigation may continue beyond 30 days of receiving it (or beyond 21 days if it is a credit related dispute involving default notices, hardship notices or a request to postpone enforcement proceedings) and your dispute is particularly complex or there are circumstances beyond our control causing complaint management delays, we will:
 - (a) inform you in writing of the reasons for the delay and your right to have the matter reviewed by the AFCA.

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- (b) provide you with monthly updates on the progress of the investigation; and
- (c) inform you of a date when a decision can be reasonably expected.
- (vi) When we have completed our investigation of your complaint, we shall inform you in writing of the outcome and the reasons for our decision, and unless the complaint has been completely resolved, what further complaint resolution options are available to you.
- (vii) If you are still not satisfied with the completion of our investigation, you may wish to contact the EDR service provide the Australian Financial Complaints Authority.

Their details are
Mail - GPO Box 3, Melbourne VIC 3001;
Phone 1800 931 678;
Email - info@afca.org.au; and

Website www.afca.org.au.

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